

QUOTATION

To our valuable customers,

First of all, we would like to express our appreciation for your interest in our products. We are very pleased to offer you the best quotation we have as following details:

NO.	PRODUCT	FOB (USD)	PCS/ CARTON	IMAGE	DESCRIPTION
1	Song Yen Brand - Unprocessed House Bird's Nest	\$145/100g	06 boxes		Unprocessed house bird's nests are plucked from the feeding houses built exclusively for swiftlets. As feed process of swiftlets are closely followed and controlled, house bird's nests completely contain high nutritious elements with less dirt particles and hairs than those of cave bird's nest.
2	Song Yen Brand - Processed House Bird's Nest	\$157/100g	06 boxes		Bird's nests are cleaned out feathers and dirt particles from raw house bird's nests. Song Yen has applied the handwork procedure of process as follows: raw bird's nest soaked in fresh water, then hairs or dirt particles entirely washed away and cleaned. After that, raw bird's nests to be put in moulds for naturally drying.

3	Song Yen Brand - Unprocessed Cave Bird's Nest	\$400/100g	06 boxes		Cave edible bird's nests are high nutritive nests plucked from shore cliffs in the small islands of Quang Nam and Khanh Hoa provinces.
4	Song Yen Brand - Processed Cave Bird's Nest	\$420/100g	06 boxes		Bird's nests are cleaned out feathers and dirt particles from raw cave bird's nests.
5	Song Yen Brand - Imperial Purity Bird's Nest Drink - 70ml	\$4.8/jar	60 jars		Bird's Nest Drink Premium product contain up to 70% of edible bird's nest combine with Ginsenoside.
6	Song Yen Brand - Bird's Nest Drink With Red Ginseng - 70ml	\$3.2/jar	60 jars		Main ingredients is Bird's Nest (40%) combine with
7	Song Yen Brand - Bird's Nest Drink With Red Ginseng - 6x70ml	\$19/box	6 boxes		h Ginsenoside.

8	Song Yen Brand - Bird's Nest Drink With Collagen - 6x70ml	\$6.96/ box	6 boxes		A combination between pure bird's nest (13%) and fish collagen which is imported from Europe.
9	Song Yen Brand - Bird's Nest Drink With Collagen - 70ml	\$1.16/ jar	60 jars		
10	Song Yen Brand - Purity Bird's Nest Drink - 6x70ml	\$6.3/box	6 boxes		
11	Song Yen Brand - Purity Bird's Nest Drink - 45ml	\$0.78/jar	60 jars		The purity bird's nest drinks is manufactured with a view of bringing the most original flavor of bird's nest to consumers. Using rock sugar and 13% of raw bird's nest as main ingredients.
12	Song Yen Brand - Purity Bird's Nest Drink - 70ml	\$1.05/jar	60 jars		

13	Song Yen Brand - Bird's Nest Drink With Ginseng - 6x70ml	\$7.2/box	6 boxes		<p>With the perfect effectiveness of ginseng and bird's nest, we have successfully researched and marketed the Ginseng bird's nest drinks in order to bring the precious nutrients meeting the needs on health enhancement of</p>
14	Song Yen Brand - Bird's Nest Drink With Ginseng - 70ml	\$1.20/jar	60 jars		<p>consumers. This is gift to the middle aged persons, the elderly, or patients in the progress of health recovery.</p>
15	Song Yen Brand - Bird's Nest Drink With Isomalt Sugar - 6x70ml	\$6.84/box	6 boxes		<p>Song Yen Isomalt bird's nest drinks is researched and produced to help dieters, obesity or diabetes patients possibly enjoy the flavors and nutritional bird's nest drinks without increasing calories and affecting blood sugar level.</p>
16	Song Yen Brand - Bird's Nest Drink With Isomalt Sugar - 70ml	\$1.14/jar	60 jars		<p></p>
17	Song Yen Brand - Bird's Nest Drink With Vanilla - 6x70ml	\$6.84/box	6 boxes		<p>In order to variety products (especially children who are not used to the flavor of bird's nest purity) enable to enjoy the bird's nest drinks</p>

18	Song Yen Brand - Bird's Nest Drink With Vanilla – 70ml	\$1.14/jar	60 jars		tastefully and nutritionally, we has launched bird's nest drinks with vanilla flavor by using main ingredients of bird's nest (13%), rock sugar and vanilla flavour.
19	Song Yen Brand - Bird's Nest Drink With Chamomile - 6x70ml	\$7.6/box	6 boxes		Main ingredients is bird's nest (13%) combine with chamomile extract, the drink is a precious nutritious tasty for health.
20	Song Yen Brand - Bird's Nest Drink With Chamomile - 70ml	\$1.27/jar	60 jars		
21	Song Yen Brand - Bird's Nest Drink With Goji Fruit and Cordyceps – 5 x 70ml	\$7.6/box	6 boxes		Bird's Nest Drink With Goji Fruit and Cordyceps has Bird's nest (13%), Cordyceps extract (10%), and Goji Fruit extract (5%). It helps strengthens the immune system, reduce stress and boost men physical energy levels.

22	Song Yen Brand - Instant Imperial Bird's Nest 15% – 5 x 70ml	\$6.6/box	6 boxes		<p>Main ingredients are Bird's nest 15% and Rock sugar (no bleached flour). It's suitable for all people from one year old with positive effects like: Improve immune system Nourishing the lungs, dissolving phlegm, regenerating skin, anti-aging.</p>
23	Song Yen Brand - Instant Imperial Bird's Nest 15% – 70ml	\$1.32/box	6 boxes		
24	Song Yen Brand - Kids Dream – 6x70ml	\$6.9/Box	6 boxes		<p>Bird's Nest for children with caramen flavor to prevent a disease called rickets. Rickets softens the bones and causes bow legs, stunted growth, and sometimes sore or weak muscle.</p>
25	Song Yen Brand - Kids Dream - 70ml	\$1.15/Jar	60 jars		<p>Children who get enough calcium start their adult lives with the strongest bones possible. That protects them against bone loss later in life.</p>



HOANG NAM
CORPORATION

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23	Song Yen Brand - Purity Bird's Nest Drink - 190ml	\$0.51/can	30 cans		Contain bird's nest up to 5%, Song Yen Brand brings customers not only a normal refreshing drinks but also a nutrient and energy supplying product which is suitable for the individual activities.
24	Song Yen Brand - Natural Saponins - 190ml	\$0.5/can	24 cans		Healthy drink with natural extract is very mild and pleasant herbal flavor. Saponin in Five – Leaf Ginseng combine with Bird's Nest Extract benefits in Natural Saponins products help to enhance health, reduce stress and fatigue.
25	Song Yen Brand - Natural Saponins – 6x190ml	\$3.0/box	05 boxes		Healthy drink with natural extract is very mild and pleasant herbal flavor. Saponin in Five – Leaf Ginseng combine with Bird's Nest Extract benefits in Natural Saponins products help to enhance health, reduce stress and fatigue.
26	Song Yen Brand - Imperial Bird's Nest With Scallop - 25g	\$0.95/box	30 boxes		With the application of advanced freeze-drying technology, we have launched the Imperial nutritional bird's nest porridge with Scallop in special combination of bird nest, scallop, chicken, pumpkin, etc.



HOANG NAM FOOD

HOANG NAM DRINK



27	Song Yen Brand - Bird's Nest With Minced Pork - 50g	\$0.47/bag	30 bags		
28	Song Yen Brand - Bird's Nest With Minced Pork - 50g	\$0.5/cup	30 cups		<p>With a newly-launched product of bird's nest porridge with minced pork, it is the proud of us to bring consumers the nutritional food quickly, comfortably and sanitarily.</p>

Please be notified that the above quotation is based on the following conditions:

1. PRICE: Prices are quoted above are understood FOB Ho Chi Minh Port, Viet Nam, Incoterms 2010.
MOQ: 200 boxes
2. QUALITY: Export standard. Our bird's nest products are certified with HACCP, ISO 22000:2005 quality management systems.
3. DELIVERY TIME: within 2 weeks after receive payment
4. PACKING: standard packing
5. SHELF LIFE: 18 months for bird's nest drinks & 6 months for instant porridge
6. PAYMENT: T/T in advance or L/C at sight

If you need any more information and/or request, please feel free to contact us:

Tel: +84 028 6298 3860

Yours faithfully,

HOANG NAM INTERNATIONAL JOINT STOCK COMPANY