

The World's First On-airport Perishables Auction Hub

sats



In 2019, SATS (www.sats.com.sg) and APC (www.agriapcexchange.com) have jointly established the World's first On-airport Perishables Auction Hub in Singapore.

Leveraging on its strategic location in Asia and capitalizing on Singapore's extension of air-freight and sea-freight capabilities, the **Singapore SATS APC Regional Perishables Auction Hub** is located within Singapore Changi Airport Free Trade Zone with airside access, it is equipped with excellent logistics infrastructure and operation efficiency to service the flow of perishables trade in Asia.

With access to dedicated market networks into South East Asia, China and India, the Hub is in the position to serve perishables source countries to reach out to a greater Asian marketplace with specialized auction sales matching services speeding up transactions and boosting fair and transparent trade in perishables.

GEOGRAPHICAL PRESENCE



WE ARE **EXPANDING** ACROSS MAJOR CITIES TO FEED AND CONNECT ASIA THROUGH STRATEGIC COLLABORATIONS WITH OUR STAKEHOLDERS TO INNOVATE NEW SOLUTIONS AND SERVICES.

OVER
60
LOCATIONS
IN
13
COUNTRIES
across Asia Pacific

+17.8%
PASSENGERS HANDLED
from 107,000,000* in FY2017-18
to 126,000,000* in FY2018-19

+3.2%
FLIGHTS HANDLED
from 661,000 in FY2017-18
to 682,000* in FY2018-19

+3.7%
MEALS SERVED
from 161,000,000* in FY2017-18
to 167,000,000* in FY2018-19

+14.9%
CARGO TONNAGE HANDLED
from 4,700,000 in FY2017-18
to 5,400,000* in FY2018-19



Food Solutions



Gateway Services



Food Solutions + Gateway Services

1. SINGAPORE
• Singapore

2. MALDIVES
• Male

3. GREATER CHINA
• Beijing
• Taipei
• Tianjin
• Macau SAR
• Shanghai
• Shenyang
• Hong Kong SAR
• Kaohsiung
• Taichung

4. VIETNAM
• Ho Chi Minh City

5. INDIA
• Bangalore
• New Delhi
• Mumbai
• Chennai
• Goa
• Kolkata
• Hyderabad
• Mangalore
• Trivandrum

6. PHILIPPINES
• Manila

7. INDONESIA
• Balikpapan
• Denpasar
• Jakarta
• Asam-Asam
• Binungan
• Bogor
• Depok
• Bekasi
• Karawang
• Krasi
• Sesayap
• Narogong
• Satui
• Tuhup
• Batam
• Majalengka
• Makassar
• Manado
• Medan
• Surabaya
• Timika
• Yogyakarta

8. JAPAN
• Tokyo

9. AUSTRALIA
• Brisbane
• Rockhampton

10. UNITED ARAB EMIRATES
• Abu Dhabi
• Dubai

11. MALAYSIA
• Kuala Lumpur
• Penang
• Alor Setar
• Ipoh
• Johor Bahru
• Kota Bharu
• Kota Kinabalu
• Kuala Terengganu
• Kuantan
• Kuching
• Labuan
• Malacca
• Miri

12. OMAN
• Muscat

13. SAUDI ARABIA
• Dammam

* Based on FY2018-19 statistics for Singapore & overseas operations
* Change in calculation methodology



SATS-APC Perishables Auction Hub (reaching out to 16 cities in Asia)



Vietnam Produce Growers & Exporters



SATS APC
(Vietnam hub service)
Singapore Perishables Auction Hub



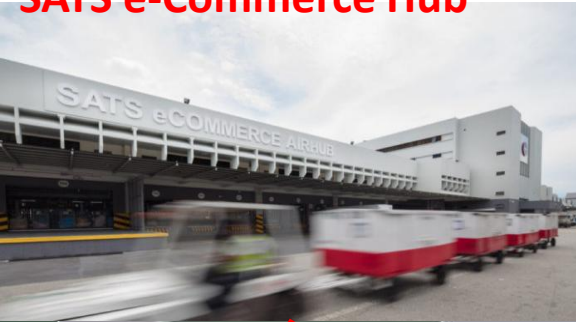
Regional Market & Global Market Buyers





Singapore SATS APC Perishables Auction Hub

SATS e-Commerce Hub

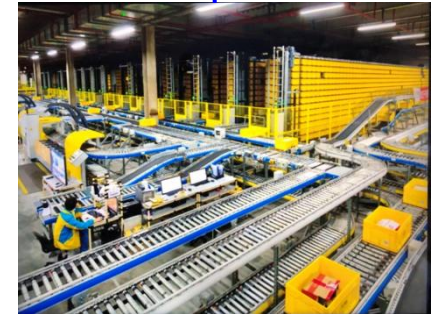


No more than 10 minutes from REMOTE PARKING BAY to SATS Coolport Centre





SATS-APC Perishables Auction Hub @ Singapore Changi Airport





Singapore Perishables Auction Hub @ Changi Airport



*Superior one-stop
air-connectivity for
premier food
products into the
region*





Singapore Perishables Auction Hub



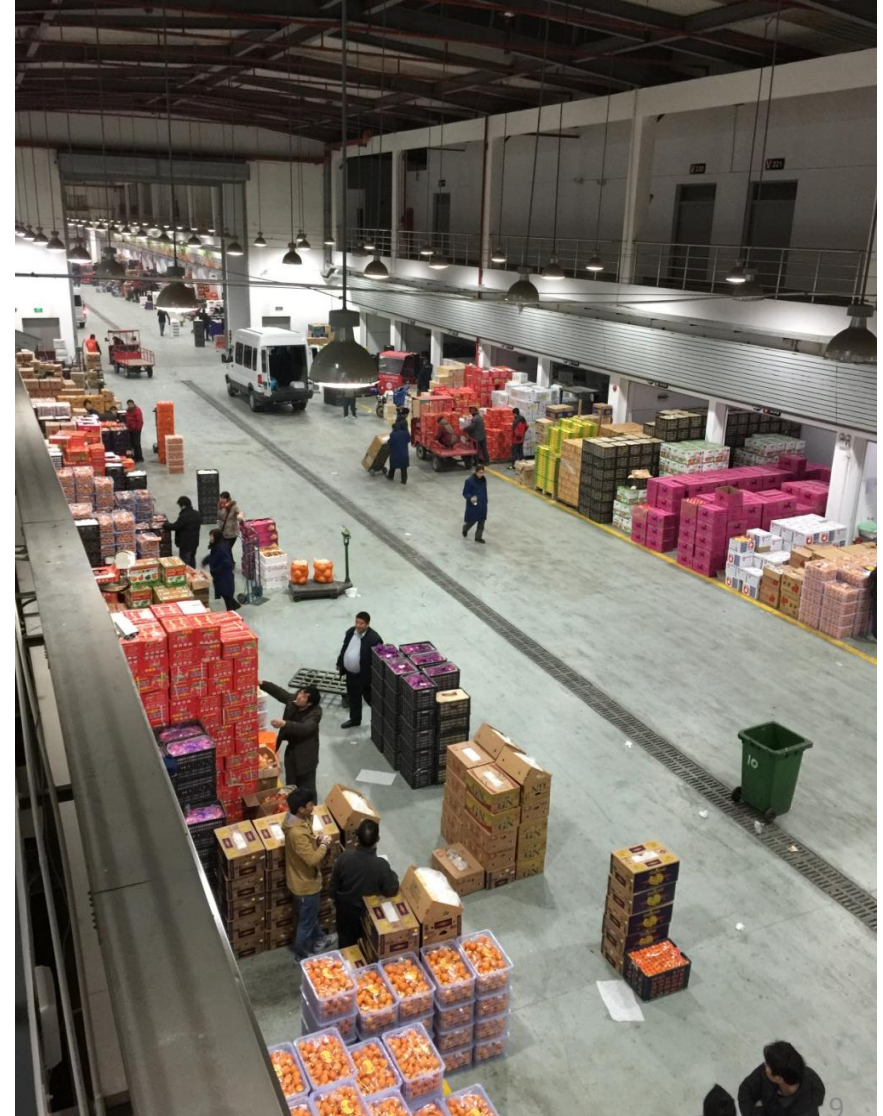


Singapore Perishables Auction Hub





Singapore Perishables Auction Hub (China)





Cold chain Logistics Hub Operations in China



Our multi-tier market presence in China



中国长三角区域一体化发展 (上升为国家战略2018-11-05)

《农产品进、出口一级交易与冷链物流中心》

Shanghai Xijiao Central Agri-Market

上海西郊国际农产品批发市场



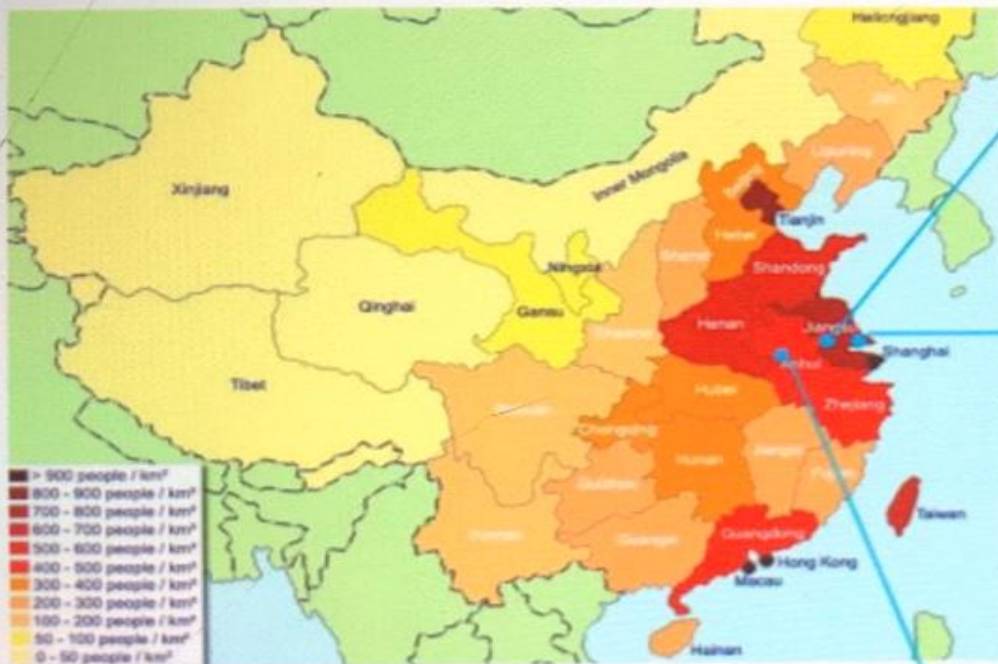
Shanghai Yangshan Port Cold Chain Center

上海洋山港国际进口农产品一级交易与冷链中心



Anhui Agri-Import/Export Cold Chain Park

安徽六安进、出口农产品一级交易与冷链中心



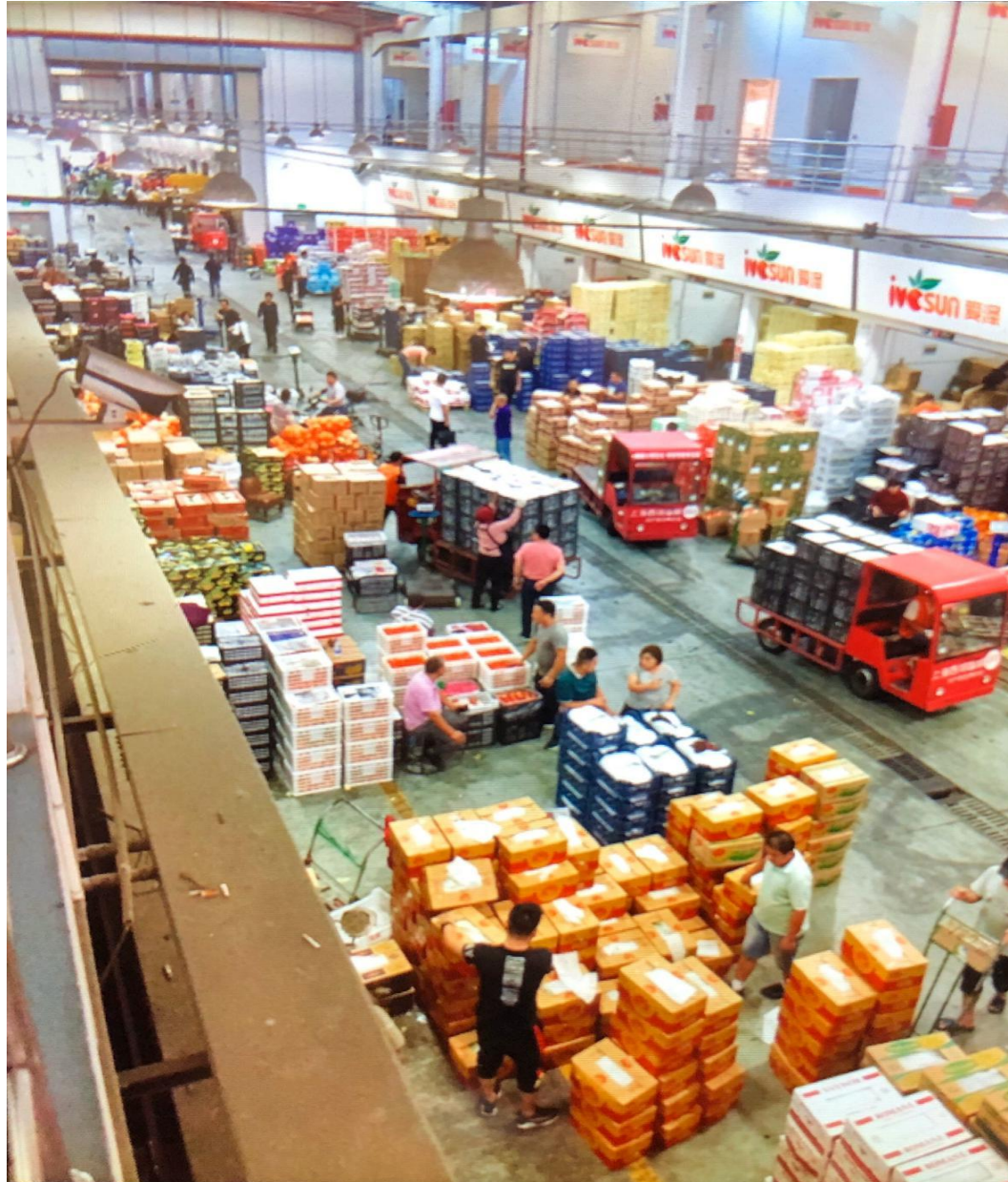
Central Agri-marketplace facilities (Shanghai)



位于上海市中央农产品交易中心



Central Agri-marketplace operations (Shanghai)



Cold chain facilities (Anhui, Central China)



Cold chain facilities (Anhui, Central China)



Central Agri-marketplace operations (Shanghai)

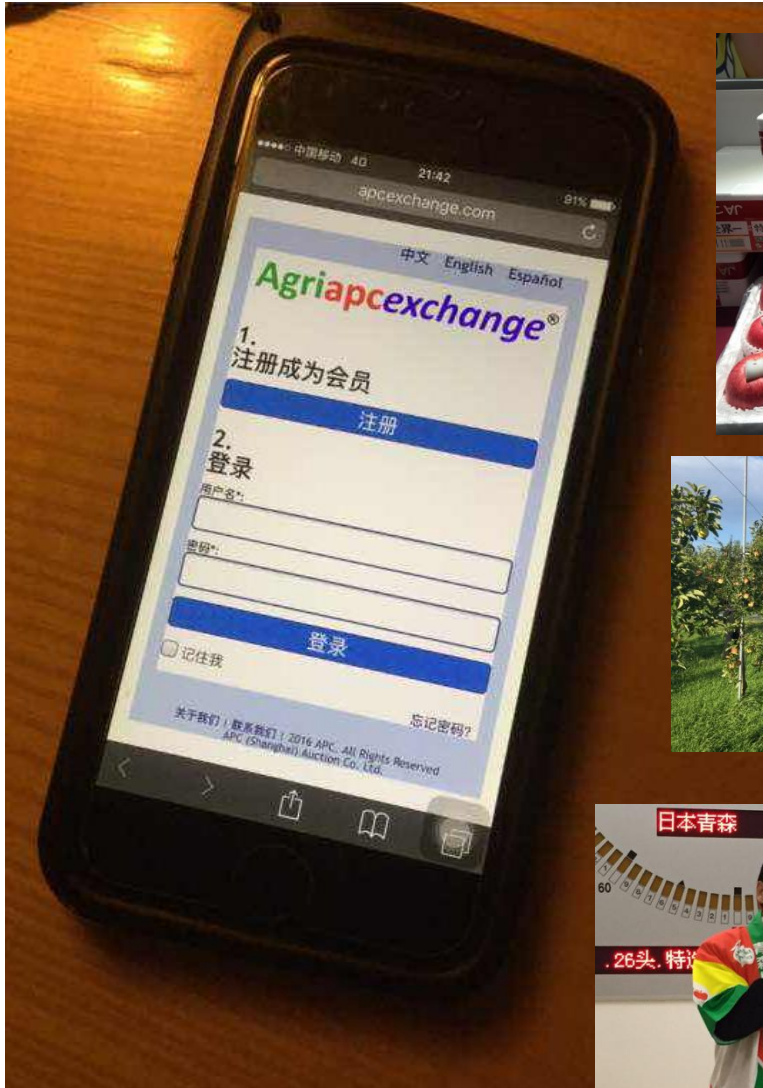


Central Agri-marketplace auction operations (Shanghai)





Japan apples export trade auction



拍卖场次	开始时间	结束时间	场次简介
世界一号2017.1.18 7批次 (s)	2017/01/18 08:00	2017/01/18 12:00	
金星2017.1.18 9批次 (s)	2017/01/18 08:00	2017/01/18 12:00	
陆奥2017.1.18 15批次 (s)	2017/01/18 08:00	2017/01/18 12:00	
王林2017.1.18 28批次 (s)	2017/01/18 08:00	2017/01/18 12:00	
太阳富士2017.1.18 6批次 (s)	2017/01/18 08:00	2017/01/18 12:00	

Flower Auction Market in Japan Tokyo





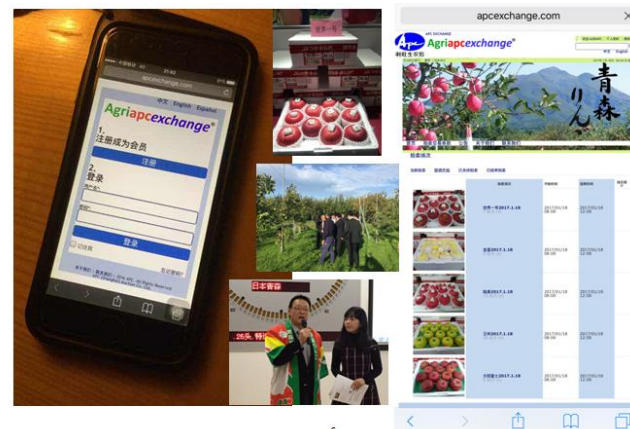
Advantages through Auction Sales

- Transparency in pricing mechanism;
- Easy to access to more and broader base of buyers;
- Cost savings to buyers and sellers;
- Security in payment and collection;
- Truer reflection of market supply and demand

APC on-site auction



APC online auction



6



1. Sign up as member

2. Log In

UserName*:

Password*:

Remember me

[Forgotten?](#)





Fruits export Gallery





Vegetables export Gallery









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