



DOING BUSINESS IN VIETNAM

VIETNAM TRADE OFFICE IN SINGAPORE (VTO)

VIETNAM MAINTAINS ITS POSITION AS SINGAPORE'S 10TH-LARGEST TRADING PARTNER

During the first quarter of 2026, Vietnam continued to rank as Singapore's 10th-largest trading partner, with total bilateral trade reaching SGD 13.6 billion, up 38.3% year-on-year. Singapore's exports to Vietnam amounted to SGD 7.7 billion, up 6.5%, while imports from Vietnam reached SGD 5.8 billion, increasing sharply by 128.7%.

Regarding trade with Vietnam, in addition to maintaining its position as Singapore's 10th-largest trading partner, three key product groups machinery and electrical equipment (HS 85); mineral fuels and related products (HS 27); and nuclear reactors, boilers, machinery and mechanical appliances (HS 84) have recorded positive growth in both export and import directions.

(Source: Baocongthuong)

APRIL 2026

Focus

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PRIME MINISTER LE MINH HUNG HELD A PHONE CALL WITH SINGAPOREAN P.M LAWRENCE WONG

On the morning of April 16, 2026, at the Government Headquarters, Prime Minister Le Minh Hung held a telephone conversation with Singaporean Prime Minister Lawrence Wong.

VIETNAM BUSINESS UPDATE AND NEWS REGULATIONS

On the morning of April 16, 2026, at the Government Headquarters, Prime Minister Le Minh Hung held a telephone conversation with Singaporean Prime Minister Lawrence Wong.

Prime Minister Lawrence Wong congratulated Prime Minister Le Minh Hung on his election as Prime Minister of the Government for the 2026-2031 term, and expressed his desire to cooperate closely with Prime Minister Le Minh Hung to further develop the Vietnam-Singapore Comprehensive Strategic Partnership in a strong, substantive, and effective manner.

Thanking Prime Minister Lawrence Wong for his congratulatory letter and phone call, Prime Minister Le Minh Hung shared that Vietnam is about to issue new policies to attract more foreign investment into Vietnam, including from Singaporean investors; he requested Singapore's support in building international financial centers; and in expanding and upgrading the network of new-generation Vietnam-Singapore Industrial Parks (VSIP) linked to high-tech transfer.

Prime Minister Lawrence Wong also stated that Singapore will increase the total number of VSIP industrial parks in Vietnam to 30 by 2026, commemorating the 30th anniversary of this successful project's presence in Vietnam; and pledged to continue supporting Vietnam in training and developing human resources, especially strategic-level personnel, through the signing of new agreements on personnel

training and expanding the Singapore Development Cooperation Program to Vietnamese localities. The Singaporean Prime Minister expressed confidence that the relationship between the two countries will continue to develop strongly and hoped to create breakthroughs in new areas such as carbon credit exchange and cooperation in ensuring food security.

The two Prime Ministers agreed to continue strengthening political trust, promoting exchanges of delegations and high-level contacts; maintaining the effectiveness of existing cooperation mechanisms, including the annual exchange mechanism between the two Prime Ministers; promptly implementing the Strategic Dialogue mechanism between the two ruling parties in 2026; and cooperating to ensure energy security. Both sides also affirmed their commitment to prioritizing resources for the effective implementation of the Action Program on Comprehensive Strategic Partnership for the period 2025-2030.

They also agreed on the possibility of signing an intergovernmental agreement on cross-border low-carbon electricity trading, creating a legal framework to ensure the successful implementation of wind power export projects from Vietnam to Singapore.

On this occasion, Prime Minister Lawrence Wong cordially invites Prime Minister Le Minh Hung to pay an official visit to Singapore.

(Source: Mofa)

VIETNAM AND SOUTH KOREA AIM FOR TRADE TARGET OF 150 BILLION USD

At the talks, General Secretary and President To Lam and South Korean President Lee Jae Myung agreed to promote economic cooperation, striving to bring bilateral trade turnover to 150 billion USD by 2030.

On the afternoon of April 22, right after the State welcome ceremony at the Presidential Palace, General Secretary and President To Lam held talks with South Korean President Lee Jae Myung.

Expressing his respect and appreciation for President Lee Jae Myung as the first guest to make a state visit, right after Vietnam consolidated its Board of Directors after the election of the 16th National Assembly, General Secretary and President To Lam emphasized that the visit is the most vivid proof of the strong comprehensive strategic partnership, efficiency and high political trust between Vietnam and the Republic of Korea.

Delighted with the great achievements that the Government and people of the Republic of Korea have achieved in recent years, the General Secretary and President wished the Republic of Korea to continue to achieve many new miracles of the Han River, thereby, contributing to the peace and prosperity of the region and the world.

President Lee Jae Myung affirmed that the relationship between the two countries is a special and close relationship like brotherhood and that the Republic of Korea will be a reliable partner accompanying Vietnam, in realizing the goal of becoming an upper-middle-income developing country by 2030

and a high-income developed country by 2045; on the basis of the achievements of effective cooperation between the two countries over the past time, affirming his readiness to work with General Secretary and President To Lam and key leaders of Vietnam to promote the development of the Vietnam-Korea Comprehensive Strategic Partnership towards a prosperous future.

In a friendly and cordial atmosphere, the two leaders had in-depth exchanges on the situation of each country, bilateral relations and international and regional issues of mutual interest.

The two sides agreed to strengthen political trust and strategic cooperation at a new level; effectively implement existing cooperation mechanisms and agreements; expand substantive cooperation in key fields of diplomacy, defense and security; coordinate in solving non-traditional security issues and transnational crimes.

The two sides emphasized the implementation of the strategic vision on economic linkages in the context of the new situation, in which they jointly strive to achieve the goal of bilateral trade turnover reaching 150 billion USD by 2030; commit to continue to facilitate trade, open import and export markets for each other's goods; support Vietnamese enterprises to participate in Korea's production supply chain and build an independent and self-reliant economy.

The two sides agreed to promote cooperation in science and technology, innovation and digital transformation to become an important driving force for bilateral cooperation and development goals of each country./.

(Source: VNA)

HATECO TERMINAL WELCOMES MEGA VESSEL COSCO SHIPPING AQUARIUS HISTORIC MILESTONE FOR HAI PHONG PORT

Hateco terminal welcomes mega-vessel cosco shipping aquarius - historic milestone for Hai Phong Port

On April 22, 2026, at the Lach Huyen port area, Hateco Hai Phong International Container Terminal (HHIT) officially welcomed the COSCO SHIPPING AQUARIUS, setting a new vessel size record and paving a critical step forward for the Northern maritime sector.

With a length of 400 meters and a deadweight tonnage of 197,087 DWT, the COSCO SHIPPING AQUARIUS ranks among the world's largest container ships today and is the largest vessel to ever call at a Hai Phong seaport. The vessel is designed to operate on major global shipping routes, specifically the Asia-Europe corridor, connecting major transshipment hubs such as Shanghai, Ningbo, Singapore, Rotterdam, and Hamburg, and playing a critical role in the global logistics chain. The event carries not only technical significance but is also considered a notable milestone in the over 150-years development journey of Hai Phong's port system.

According to on-site observations, the berthing and cargo-handling process was conducted with seamless precision and safety, demonstrating HHIT's increasingly well-developed operational capability as well as the readiness of Lach Huyen's maritime infrastructure. The successful reception of this mega-vessel serves as clear evidence of the terminal's ability to meet

international standards, ushering in opportunities to accommodate more large-scale maritime routes in the future.

In its long-term strategy, HHIT is oriented towards developing a green port and smart port model framework, heavily focusing on technological application and operational optimization. This is considered a crucial foundation for the terminal to accommodate future generations of larger container vessels while improving operational efficiency and mitigating environmental impacts.

(Source: Baochinhphu)

VIETNAM MULLS BUILDING FIRST OFFSHORE AIRPORT IN KHANH HOA PROVINCE

Viet Nam is mulling over the construction of its first offshore airport in the central province of Khanh Hoa in a bid to expand long-term aviation capacity. The Ministry of Construction has submitted a plan to the Prime Minister on revision to the national airport development strategy for 2021–2030, with a vision toward 2050.

The proposed revision includes the addition of two new airports—Mang Den and Van Phong—and an upgrade of Quang Tri Airport from category 4C to 4E to better meet future demand.

Under the proposal, Van Phong Airport would be located in Van Thang Commune, roughly 65 km from Nha Trang. Notably, the airport would be constructed entirely on coastal waters, covering an estimated 497 hectares. If realized, it would introduce a new model of aviation infrastructure in Viet Nam.

The airport is expected to meet 4E international standards, with a projected capacity of 1.5 million passengers annually by 2030, increasing to 2.5 million by 2050. Total investment for the project is estimated at around VND 9.214 trillion (approximately US\$370 million).

If completed, Van Phong would become Viet Nam's first airport built on water.

While unprecedented in the country, similar projects have been successfully implemented elsewhere. A prominent example is Kansai International Airport in Japan, a massive project constructed on an artificial island in Osaka Bay about 40 km from Osaka. Initiated in the late 20th century, it faced significant engineering challenges, including unstable seabed conditions and the need for durable, light-weight construction materials.

Other major offshore or reclaimed-land airports include Hong Kong International Airport, which opened in 1998; Incheon International Airport, inaugurated in 2001; and Hamad International Airport. These examples highlight both the feasibility and complexity of building airports on water, offering valuable lessons as Viet Nam explores this ambitious direction./.

(Source: Baochinhphu)

VIETNAM, SOUTH KOREA SIGN 73 BUSINESS COOPERATION AGREEMENT

Vietnamese and South Korean businesses have signed 73 MOU spanning a wide range of sectors, including energy, finance, technology, electronics, telecommunications, processing and manufacturing, mechanical

engineering, construction, infrastructure, trade, tourism and aviation.

These MoUs were inked at the Viet Nam–South Korea Economic Forum held in Ha Noi on April 23, in the presence of Vietnamese Prime Minister Le Minh Hung and Korean President Lee Jae Myung, as part of the latter's ongoing state visit to Viet Nam.

Under the theme "Advancing Industry, Investment and Science-Technology Partnership," the forum brought together senior Government officials and representatives of leading enterprises from both countries, including major multinational corporations across key industries. The participants emphasized the importance of strengthening bilateral cooperation in industry, investment and science-technology.

Cooperation between Viet Nam and South Korea has expanded robustly, especially after the two countries upgraded ties to a comprehensive strategic partnership in 2022, which marked an important milestone and opened up new room for bilateral cooperation, particularly in the economic sphere.

South Korea is now Viet Nam's largest foreign investor and third-largest trading partner, with nearly 10,500 valid projects worth over US\$100 billion. The East Asian country's investment has created close to one million jobs and contributed more than 30 percent of Viet Nam's total export turnover, while playing an important role in shaping and developing the Southeast Asian country's key industries, from electronics and manufacturing to high technology./.

(Source: Baochinhphu)

VIETNAM EXPORTS FIRST SHIPMENT OF FRESH POMELOS TO AUSTRALIA

The first batch of Viet Nam's fresh pomeelos has arrived in Australia, the sixth Vietnamese fruit allowed to enter the largest and most populous country in Oceania.

The first shipment, weighed 940.5 kg, was transported by air, and completed customs clearance on April 22.

This event affirms Viet Nam's ability to meet the technical requirements, biosecurity controls, and strict quality standards of one of the world's most demanding markets.

Previously, in October 2025, the two countries announced the market opening and agreed on import requirements for pomeelos.

Data from Viet Nam Customs showed that in the first three months of 2026, fruit and vegetable exports to Australia exceeded US\$36.4 million.

The addition of pomeelos is expected to help boost export turnover while expanding the range of fruits shipped to high-end markets.

Pomeelos are currently the sixth Vietnamese fruit allowed into Australia, after dragon fruit, lychee, longan, mango, and passion fruit.

In the first quarter of 2026, Viet Nam's fruit and vegetable exports rose 31.4 percent year-on-year to US\$1.53 billion./.

(Source: Baochinhphu)

5 VIETNAMESE MEAT SOUP RANKED AMONG ASIA'S BEST

Five Vietnamese entries are in a list of Asia's top 66 meat soups by international food

magazine TasteAtlas, with beef pho topping at sixth.

According to the Croatia-based publication, the rankings were calculated from over 7,000 ratings collected as of March 15, 2026, 3,500 of them verified as valid.

Pho bo (beef pho), Vietnam's most internationally recognized dish, is a broth simmered from beef bones with spices such as cinnamon, star anise, and cardamom. It comes with rice noodles and toppings like brisket, flank, and tendon.

Coming in at number 11 is pho bo tai chin, or northern beef pho. The Hanoi-style version pairs well-done and rare beef, with the rare slices cooked in the hot broth at serving.

While southern pho comes with herbs, in the north, diners usually get fried dough on the side.

Another pho variation, pho ga (chicken pho), secured 15th spot in the list. The broth is clearer and milder than the beef version, and is made with ginger, shallots, and fish sauce.

Diners can order it with a mix of white and dark meat or lean breast alone. The dish is said to have originated in the 1930s when beef was unavailable in markets on certain days of the week.

Down the list in 32nd place is mien ga (chicken and glass noodle soup). The broth is flavored with lemongrass, onions, ginger, and fish sauce. It is served with glass noodles, chicken, shiitake mushrooms, and bamboo shoots.

(Source: vnexpress)

INTEL AND FPT PARTNER TO ACCELERATE AI-DRIVEN AUTONOMOUS FACTORIES

Intel and FPT have announced a strategic collaboration to deliver end-to-end AI-driven factory optimization solutions, aimed at improving production efficiency and accelerating the transition toward autonomous manufacturing.

The partnership brings together Intel's factory simulation and AI optimisation capabilities with FPT's digital manufacturing platforms, allowing manufacturers to improve throughput, cut bottlenecks and strengthen real-time decision-making. It also aims to improve downtime recovery and support the transition to fully autonomous, AI-powered production environments.

As manufacturing becomes more complex and data-intensive, many companies still struggle to predict disruptions, optimise production flows and make effective use of real-time data. The collaboration seeks to address these challenges through a closed-loop factory intelligence model, where AI, simulation and real-time data continuously interact to improve performance.

At the core of the solution is Intel's high-speed simulation and digital twin technology, including Intel Automated Factory Solutions, Intel Factory Pathfinder and Intel Factory Recon. These tools provide a dynamic, end-to-end view of factory operations.

FPT complements this with its digital platforms, FleziOps (MOM+), FleziQMS and FleziUDP, which integrate data across MES, ERP and shop-floor systems into a unified operational data layer.

This integration allows Intel's AI-driven optimisation tools to be deployed more effectively in live production environments.

(Source: VNS)

BAC NINH TO PROMOTE LYCHEE CONSUMPTION

Bắc Ninh is stepping up efforts to promote lychee consumption and secure stable markets for the 2026 season.

The Department of Industry and Trade of Bắc Ninh organised a conference on Tuesday to assess production, forecast the market and sign cooperation agreements for lychee consumption.

The province's total lychee cultivation area is 29,800 hectares this year, with estimated output of about 95,068 tonnes, equivalent to around 59.5 per cent of the planned 160,000 tonnes.

The area of lychee production meeting VietGAP safety standards is 17,500 hectares, accounting for 58.7 per cent of the total, with an estimated output of 55,700 tonnes, equivalent to 58.6 per cent of total production.

To proactively promote lychee consumption, the provincial Department of Agriculture and Environment has actively connected and worked with several enterprises such as Amway, Rộng Đỏ, Toàn Cầu and Dragon Garden to discuss export purchasing demand, quality standards and consumption plans.

So far, a number of companies have signed contracts to purchase lychees in the province, including Amei, Drogen Bery, Toàn Cầu and Vifoco.

(Source: VNS)

VIETNAM ENERGY FOCUS

VIETNAM AND RUSSIA DISCUSS OFFSHORE WIND POWER DEVELOPMENT

Deputy Minister of Industry and Trade Nguyen Hoang Long held a meeting with the Zarubezhneft-Rosatom consortium to discuss offshore wind power development in Vietnam, focusing on investment procedures and localisation.

At the meeting, the consortium presented its investment plans and expressed interest in guidance on Vietnam’s regulatory framework to optimise the implementation roadmap for offshore wind projects.

The consortium emphasized the importance of obtaining direct investor approval from the Prime Minister, without competitive bidding, to shorten project preparation time and accelerate project implementation. Rosatom also highlighted its experience in renewable energy and its commitment to providing advanced technologies to support energy security. In response, the Ministry of Industry and Trade provided updates on the revised Power Development Plan VIII. The roadmap is divided into two phases:

- 2025–2030: 6,000 MW to be approved directly by the Prime Minister;
- 2031–2035: 11,500 MW to be approved by local authorities through competitive bidding.

The Ministry also shared information on potential offshore wind development areas in the South Central region, particularly in Binh Thuan.

Deputy Minister Nguyen Hoang Long recommended that the consortium carefully study the revised power plan and current regulations on sea area allocation to define an appropriate investment strategy. Securing an initial 500 MW project would provide a solid foundation for scaling up future developments through optimized infrastructure costs.

He also stressed that being granted a marine survey area does not guarantee investor status, while survey activities may involve significant costs and risks if the investor is not selected through bidding.

Under current regulations, winning investors must approve feasibility studies within 24 months and finalize power purchase agreements within 30 months of signing project contracts. Electricity prices follow the annual tariff framework, with offshore wind power in 2025 estimated at around VND 3,000/kWh in the South Central region.

While price is a key factor in project selection, additional criteria such as job creation, contributions to local budgets, and especially localization rates will also be prioritized./.

(Source: Vietnamenergy)

VIETNAM ISSUES DIRECTIVE NO.10 TO ACCELERATE ROOFTOP SOLAR AND STRENGTHEN ELECTRICITY CONSERVATION

Prime Minister Pham Minh Chinh has signed Directive No. 10/CT-TTg dated March 30, 2026, on strengthening electricity savings and promoting the development of rooftop

solar power across Vietnam. The Directive sets out key targets for the 2026–2030 period, including achieving at least 10% adoption of rooftop solar systems among public offices and households nationwide, alongside the introduction of state budget support policies for this energy source. For 2026 alone, the Government aims to reduce total national electricity consumption by a minimum of 3%, and at least 10% during peak summer months (April–July).

The Directive underscores Vietnam’s commitment to accelerating energy efficiency, expanding distributed renewable energy, and ensuring national energy security. It also highlights the importance of coordinated action across government agencies, businesses, and citizens to achieve these ambitious targets starting from 2026./.

(Source: Vietnamenergy)

TKV CHAIRMAN WORKS WITH INDONESIA COAL SUPPLY PARTNERS

From March 31 to April 1, 2026, Mr. Ngo Hoang Ngan, Chairman of the Members’ Council of Vietnam National Coal - Mineral Industries Holding Corporation Limited (TKV), joined a working delegation engaging with commercial partners and major coal producers, while also conducting site visits to key coal mines and ports in Indonesia. The program was attended by representatives from Vietnam Electricity (EVN) and relevant stakeholders, aiming to strengthen coordination in coal imports for thermal power plants.

Within the framework of the program, the delegation held meetings with major Indonesian coal suppliers, including PT

Berau Coal, PT Bukit Asam (PTBA), and PT Kaltim Prima Coal (KPC) — all of which play significant roles in the regional and global coal supply chain. These companies possess large reserves, annual production capacities of tens of millions of tons, and well-developed logistics systems, export ports, and modern operational management.

The delegation also worked with commercial partners such as Welhunt, HMS, and Glencore to review existing coal supply contracts and discuss opportunities for expanding cooperation in the future. Discussions focused on ensuring a stable and long-term coal supply that meets the required specifications and quality standards for EVN’s thermal power plants, amid rising coal import demand.

As part of the program, the delegation conducted on-site inspections at major coal mines and ports, notably the Sangatta mine of KPC, one of the largest open-pit coal mines in the world, as well as mining areas in East Kalimantan. The delegation observed large-scale operations, advanced technologies, and integrated processes from mining and transportation to export, providing practical insights for potential application to TKV’s operations.

The working program contributes to strengthening cooperation between TKV, EVN, and international partners, while laying an important foundation for the effective implementation of coal import contracts in the coming period, ensuring fuel supply for thermal power plants and supporting the country’s socio-economic development./.

(Source: Vietnamenergy)

WORKSHOPS AND TRADE EVENTS

INVITATION TO ATTEND VIETNAM INTERNATIONAL SOURCING FAIR – VIETNAM INTERNATIONAL SOURCING 2026

The Ministry of Industry and Trade of Vietnam in collaboration with ADPEX cordially invites Singaporean businesses to attend the "Vietnam International Sourcing 2026" (VIS), according to the following contents:

- **Time:** 03-05 September 2026 (3 days)
- **Venue:** Saigon Exhibition and Convention Center (SECC), 799 Nguyen Van Linh Street, Tan Phu Ward, District 7, Ho Chi Minh City, Vietnam

In 2025, VIS has recorded extremely impressive numbers:

(i) 450 purchasing delegations from 60 countries and territories have come to Vietnam to source goods. Delegates come from both traditional markets such as the United States, the European Union, Japan and South Korea, as well as potential emerging regions such as the Middle East, Latin America and Eastern European countries.

(ii) More than 400 Vietnamese enterprises with 12,000 products exhibited on an area of 10,000m², including agricultural products, beverages and processed foods, as well as industrial consumer goods such as textiles, footwear, wood products, furniture, packaging and supporting industries.

(iii) More than 3,000 B2B meetings arranged by the organizers, along with about 5,000 informal B2B meetings at booths, showed the strong attraction of the event and affirmed the trust and support of the domestic and foreign

business community.

This year, VIS is expected to surpass the scale of the previous year's event, gathering more than 600 Vietnamese manufacturers/exporters with 12,000 products eligible for export in the following fields: Food and Beverages; household appliances; Lifestyle & Personal Care; Export Supply Chain Exhibition.

The Organizing Committee aims to facilitate and promote connections between foreign retail distribution channels, importers and domestic manufacturing and exporting enterprises. Participants include Vietnamese industry associations, manufacturing and exporting enterprises, international retail and distribution groups (Acon, Amazon, Central Retail, Carrefour, Coppel, Decathlon, MegaMarket, Walmart...), foreign enterprises supplying machinery, equipment, raw materials manufactured in Vietnam, and supply chain service providers (including logistics, banking and insurance companies). Register today to receive offers from the organizers.

Please visit the website of the event in <https://www.vietnamsourcingexpo.vn/en/>;

or Contact the Vietnam Trade Office in Singapore via the following contact:

Address: *No.10 Leedon Park, S267887*

Email: *Sg@moit.gov.vn*

QuynhLT@moit.gov.vn;

Mobile (Whatsapp/Viber): *+6589075885 (Ms. Quynh)*

(Source: *Vntradesg.org*)

VIETNAM’S F&B INDUSTRY ACHIEVES SUSTAINABLE GROWTH, FOCUSING ON QUALITY

Amidst a volatile global economy, Vietnam’s food and beverage (F&B) industry is strongly shifting towards in-depth development, using innovation in raw materials and technology as drivers to enhance competitiveness.

Vietnam has made remarkable progress in the food production sector, especially in food processing. Vietnam has become a leading global producer and exporter of food, with a range of agricultural products leading in exports such as rice, coffee, pepper, cashew nuts, and seafood.

According to the Ho Chi Minh City Food and Beverage Association (FFA), Vietnam’s food industry is gradually shifting from growth based on scale to development based on quality and standards, as reflected in economic indicators in the first months of 2026. Specifically, in the first two months of 2026, the industrial production index of the food processing sector maintained stable growth, reaching 13.2%, significantly higher than the 7.7% of the whole year 2025.

Vietnam’s export activities also recorded positive results, with export turnover in the first quarter of 2026 reaching US\$16.69 billion, an increase of 5.9% – the highest level in the last six years (2021-2026). Of these, agricultural products continued to account for the largest share at US\$8.93 billion, followed by forestry products at US\$4.11 billion and aquatic products at US\$2.62 billion.

Vietnamese products not only meet the world’s technological and quality requirements better, but the effective utilization of free trade agreements such as CPTPP, EVFTA, RCEP... is also an important leverage to expand Vietnam’s food and beverage exports, especially to potential markets such as the Middle East, India, and Latin America... creating a competitive price advantage for products originating from Vietnam. Currently, Vietnam exports food and beverages to 180 countries.

Furthermore, according to the Vietnam Beer, Wine and Beverage Association (VBA), the Vietnamese beverage industry has been investing heavily in green, circular, and sustainable practices such as: saving and reusing water in the production process; using raw materials without waste; reducing packaging materials, etc., which helps save resources and generate new ideas. In addition, the trend of applying artificial intelligence (AI) in production and business management is also raising the production efficiency of the Vietnamese beverage industry to a new level.

Vietnam is asserting its position as a leading global food producer, with export turnover for many items (seafood, fruits and vegetables, cashews, coffee, rice) exceeding \$2 billion, and is strongly attracting foreign investors. Products suitable for export are high value-added, deeply processed products, which are trending, such as: coconut products (coconut milk, coconut water), agricultural products, fresh and dried fruits and vegetables, plant-based beverages, and distinctive spices...

(Source: Vntradesg)



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USEFUL LINKS

Ministry of Trade and Industry of Vietnam: <https://moit.gov.vn/web/web-portal-ministry-of-industry-and-trade/home>

Export Opportunities in Vietnam: <http://vietnamexport.com/>

Investment Procedure: <http://fia.mpi.gov.vn/category/115/legal-facts>

Business registration in Vietnam: <https://dangkykinhdoanh.gov.vn/en/Pages/default.aspx>

Database portal of supporting industries in Vietnam: <http://vsi.gov.vn/en/Pages/HomePage.aspx>

Trade Fairs in Vietnam: en.vietrade.gov.vn

RICE MARKET Q1/2026: PRICE INCREASE RETURNS, MARKET GRADUALLY IMPROVES

Rice prices fell at the end of the first quarter due to the impact of conflicts in the Middle East. However, by the beginning of April, rice prices in major export centers in Asia such as Vietnam and Thailand had risen again thanks to improved demand and increased transportation and production costs.

According to the United Nations Food and Agriculture Organization (FAO), global rice production is projected to increase by 2% in the 2025-2026 crop year, reaching a record 563.3 million tonnes (milled). Meanwhile, global rice consumption is also expected to peak at 555.6 million tonnes in the 2025-2026 crop year, up 2.7% from the 2024-2025 crop year.

Global basmati rice trade, which peaked at 6.85 million tonnes in the 2024–2025 fiscal year, is projected to decline to around 6.4–6.5 million tonnes. This is primarily due to a 9% drop in Indian exports caused by disruptions from the Middle East conflict,

leading to increased shipping and insurance costs and delays in deliveries and payments, particularly in West Asian markets.

Data from the Philippine Bureau of Plant Industry (BPI) shows that the Philippines imported a total of 1.26 million tons in the first quarter, a 37% increase compared to the same period last year. This is also approximately 500,000 tons higher than the 750,000 tons that the Department of Agriculture (DA) recommended businesses limit imports to.

According to data from the Vietnam Customs Department, by the end of the first quarter of 2026, Vietnam had exported 2.3 million tons of rice, earning \$1.1 billion, a decrease of 1.2% in volume and 10.9% in value compared to the same period last year. Exports to the Philippines, China, and Malaysia increased sharply, but exports to African markets tended to decline.

(Source: Vietnambiz)