

BUSINESS COOPERATION PROPOSAL

Food Preservation and Household Packaging Products
Ho Chi Minh City, July 31, 2026

Dear Sir/Madam,

We are pleased to introduce Indochina Saigon Co., Ltd., a Vietnam-based manufacturer, importer, and distributor of food preservation and household packaging products. We develop and distribute products under the Moriitalia, Las Palms, Kokusai, and Deodeo brands, while also operating the Moriitalia.vn retail and e-commerce platform.

Our product portfolio includes food cling film, aluminium foil, aluminium trays, food storage bags and containers, baking paper, oil-absorbing paper, and other food-grade household products.

Our products are currently distributed throughout Vietnam through leading retail chains, including Co.opmart, AEON, Lotte Mart, WinMart, GO!/Big C, MM Mega Market, Satra, and Emart, as well as through our nationwide dealer network.

As part of our international expansion, we are seeking reliable importers or distributors with established access to supermarkets, retail stores, wholesalers, institutional customers, and e-commerce channels.

WE CAN PROVIDE INTERESTED PARTNERS WITH

01	Company profile and product catalogue
02	Export pricing and proposed minimum order quantities
03	Product samples for evaluation
04	Commercial, marketing, and sales support policies
05	Relevant product specifications and supporting documents

We are open to discussing an appropriate cooperation model based on the partner's distribution capabilities and local market requirements. We would welcome the opportunity to arrange an online meeting or communicate directly with interested partners.

Thank you for your consideration. We look forward to the possibility of establishing a long-term and mutually beneficial partnership.

Sincerely,

NGUYEN MINH TRUNG
Sales Director

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