



# COMPANY PROFILE

**SAO MAI TRADING COMPANY LIMITED**



 <https://dongphucthoitrangmf.com.vn/>

SaoMai - FMF

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# S a o m a i

**Warmly welcome to our introduction !**



**USA Office:** 9999 Bellaire BLVD STE 999  
Houston TX 77036

**Head Office Address:** LOT CN10 Tan Lien Industrial Park,  
Vinh Bao District, Hai Phong City, VietNam  
**Tel:** 0225.3980.593 - **Phone:** +84.912.393.130  
**Email:** Trinhgd@fmf.vn  
**Website:** <https://dongphucthoitrangfmf.com.vn/>

**Japan Office:** 3-9-12 Iwamotocho, Chiyoda-ku,  
Tokyo, Japan

# ABOUT US

**Established in 1995 for Trading Business**

**Started Garment Processing Business in 2006**



FMF Fashion Uniforms is a leading unit in the garment industry. With 20 years of experience in uniform production, it has conquered a large number of domestic and foreign customers.



We always take reputation as the motto of operation and prosperous development. Do rightly, do enough, do accurately, and deliver on time.





# ABOUT THE FACTORY

**Comprises of 68 Production Lines & 2.650 Employees in total**



## **100% Own Investment Factories**

Saomai 2: 9 Lines since 2012 (370 Employees)

Saomai 3: 15 Lines since 2017 (650 Employees)

Saomai 5: 5 Lines since 2018 (110 Employees)

Saomai 6: 3 Lines since 2018 (100 Employees)

Saomai 7 : 5 Lines since 2022 ( 130 Employees)

Saomai 8: 3 Lines since 2023 (100 Employees)

Saomai 9: 2 Lines since 2022 (80 Employees)

Saomai 11: 3 Lines since 2023 (150 Employees)

Saomai 12: 5 Lines since 2024 (150 Employees)

Saomai 13: 4 Lines since 2024 (150 Employees)



## **Joint Stock Factories**

Saomai Garment Tex: 9 Lines since 2018 (370 Employees)

Saomai TH: 4 Lines since 2021 (150 Employees)



## **35 Sub-contractors**



# CAPACITY

- **Shipped in total 15 Million pieces in 2024:**

9 Million pieces processed by Sao Mai

6 Million pieces processed by Subcontractors

- **Capacity in 2024:**

800.000 pieces of Medical Uniform/ per month

450.000 pieces of Working Wear/ per month

***Update: 3/2025***



# OUR MARKET

## Main Product

Medical Uniform (scrubs)

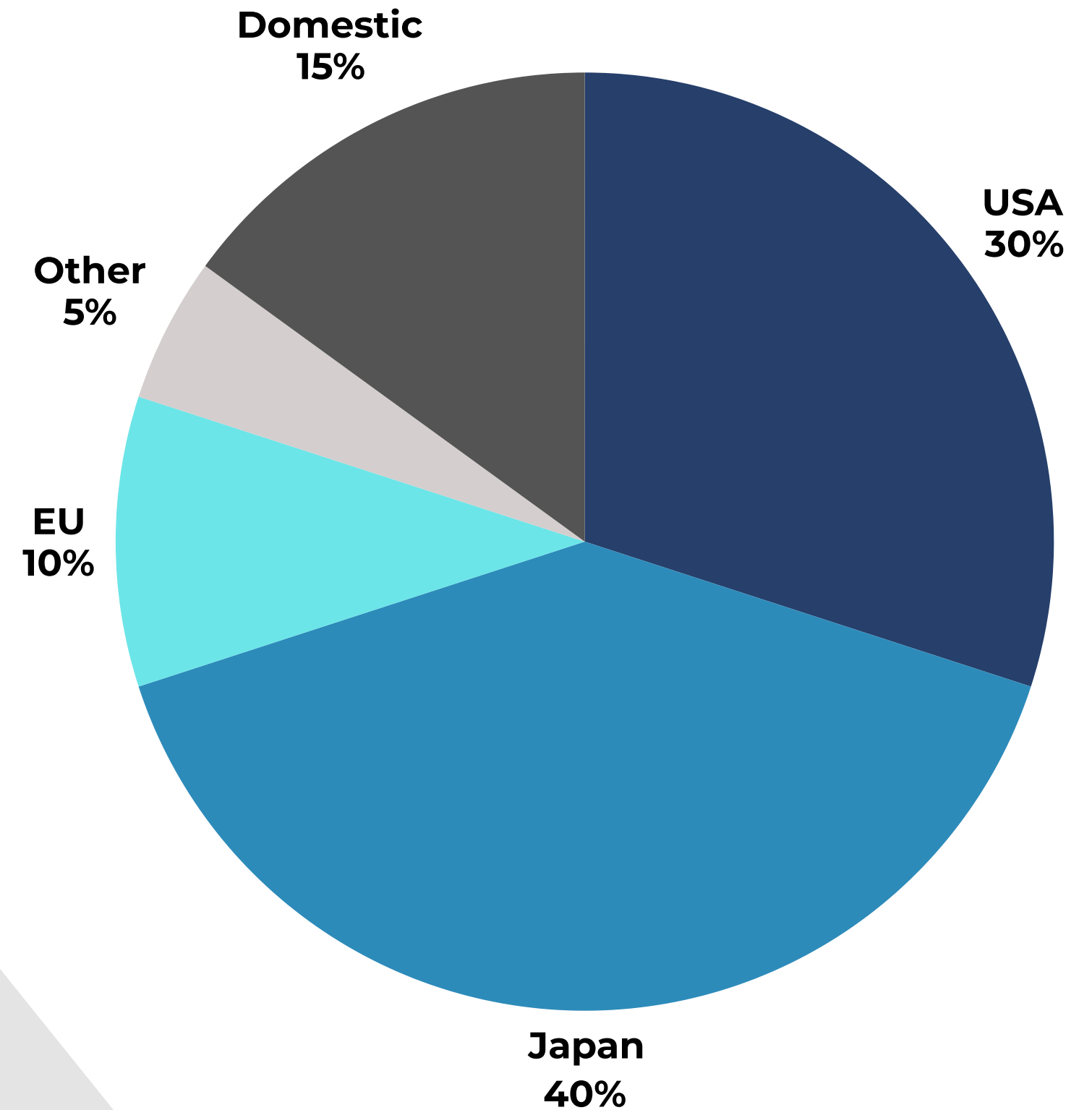
Working wear

Pajama, Chefwear

School Uniform

Casual Uniform (T-Shirt, Polo Shirt, ....)

Apron, Hat, Glove.....



**Market Share**

# PRODUCT



**Medical Uniform**



**Other...**



**WorkWear**

**Uniform**



# ***SPECIALIZED EQUIPMENTS***



Electronic programmable sewing machine : 60 pcs

Electronic buttonhole machines : 80 pcs

Electronic double machine : 400 pcs

Four needle overlock machine : 60 pcs

Feed off the arm : 100 pcs

Electronic buttoning machine : 50 pcs

Electronic bar-tack machines : 70 pcs

Heat transfer machines : 70 pcs

Welt pocket machines : 30 pcs

Laze cutting machines : 5 pcs

Needle inspection machines : 2 pcs

Automatic cutting machine: 3 pcs. Besides, Well-equipped with: Electronic single/ double needle machine (400 PCS), Overlock machine (100 PCS) , Button attach testing machine, Kansai machine, Fabric relax, Rotating cutter, Cover-stitch machine, Fabric checking, Interlining press, Light box...



# Quality Control

*We have a product quality inspection room in each factory. With an experienced QC team, ensure each exported product meets the high-quality standard.*

## Sample room

*We have a sample room, always ready to support you...*



# FACILITIES

*For us, human is the most importance factor. We always try our best to create a professional and safety work environment for our employees.*



## ***Working conditions***

**Average salary:** \$530/ per month  
in year 2024

**Working time:** 8,5 hours / day,  
6 days/week

**Social insurance:** 100%



## ***Production facilities***

**Equipment brands:** Juki,  
Brother, Hashima

**Extra equipment in house:**

Printing machine,

Tajima embroidery machine

**Equipment in good working  
condition**



## ***Certificate***

**WRAP certification,  
Walt Disney  
ISSO, Costco, Carhatt,  
FAMA**



# SOCIAL RESPONSIBILITY

*Taking care of children, teaching English, Activities Training Courses, ...  
for all Sao Mai workers' children for 100% FREE*

*Aiming to a sustainable develop business, Sao Mai has great interest in  
social responsibility such as a building up a new global citizen  
generation program*



... and the meaningful charity programs  
for the community...



...provide dormitory accommodation for workers coming  
from distant/provincial areas.

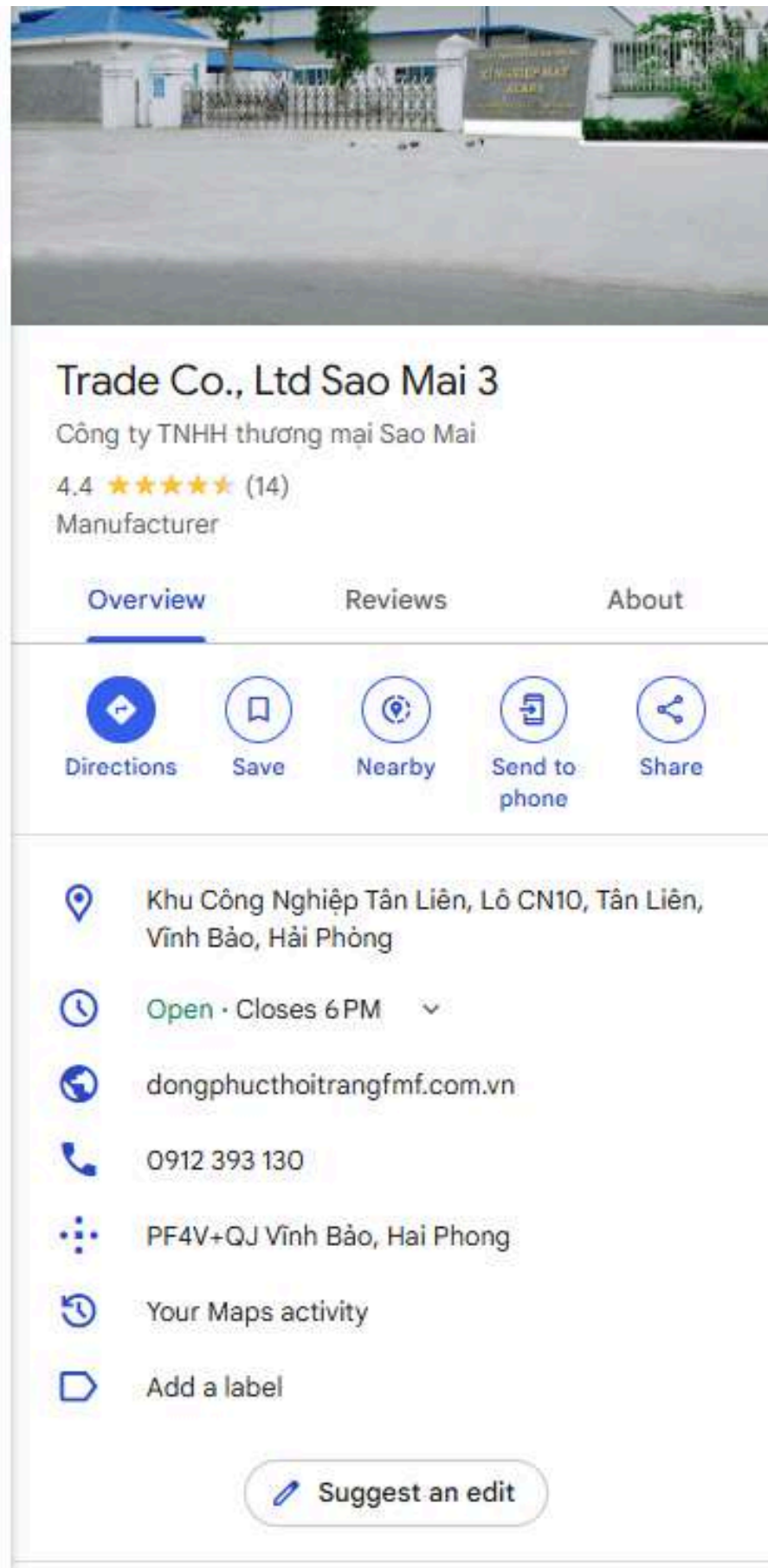


.... have gifts to encourage the life of employees



# COMPANY LOCATION

<https://dongphucthoitrangmf.com.vn/>



**Trade Co., Ltd Sao Mai 3**  
Công ty TNHH thương mại Sao Mai  
4.4 ★★★★★ (14)  
Manufacturer

**Overview** Reviews About

Directions Save Nearby Send to phone Share

Khu Công Nghiệp Tân Liên, Lô CN10, Tân Liên, Vĩnh Bảo, Hải Phòng

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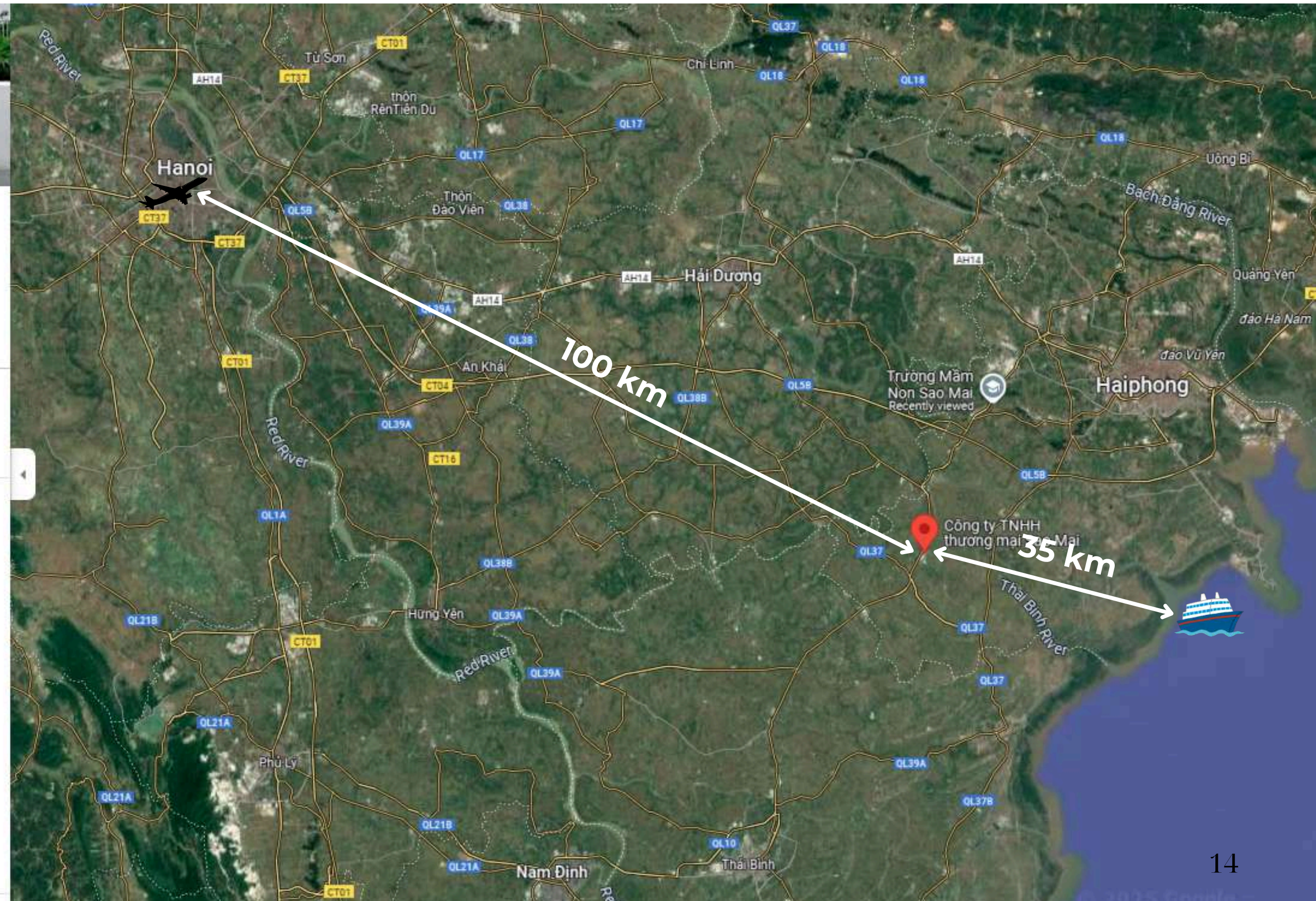
0912 393 130

PF4V+QJ Vĩnh Bảo, Hải Phòng

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***SOME PICTURES  
AT SAOMAI***



# SOME PICTURES AT SAOMAI



## SAOMAI

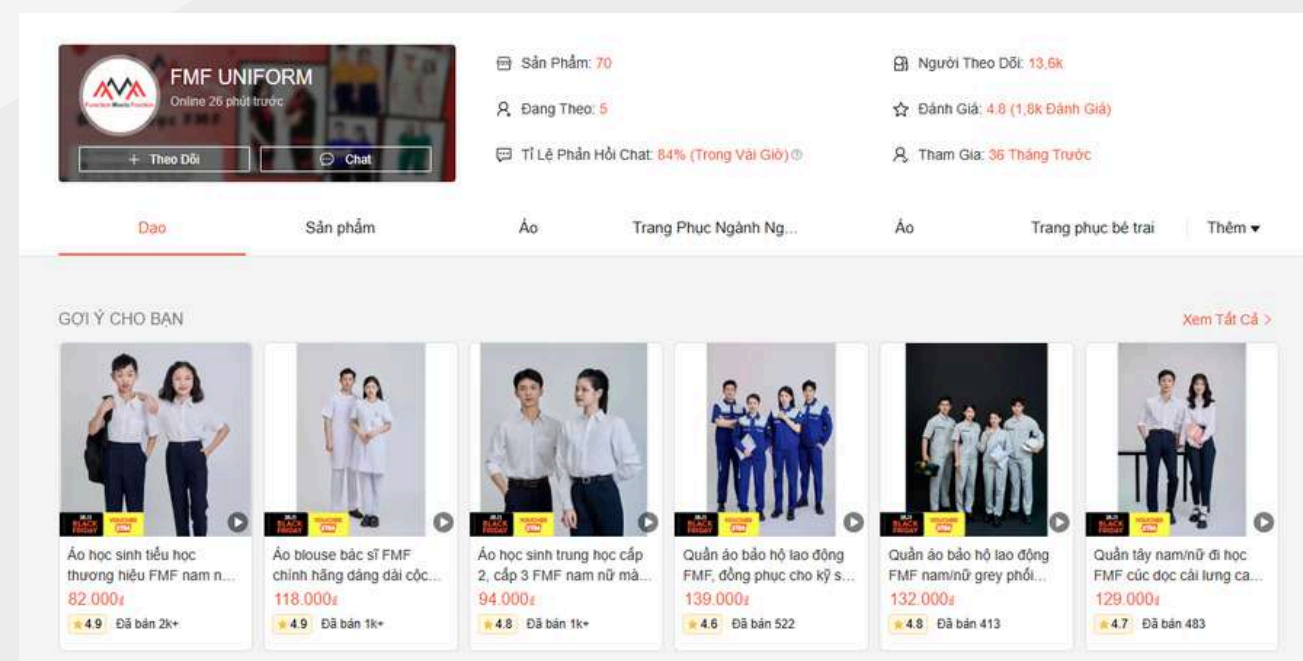
Hotline: (+84)912.393.130



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# SAO MAI'S FMF SHOPS IN VIETNAM

## 60 STORES



# OUR CUSTOMERS BRAND

SECOM



AITOZ  
Corporation



BONMAX



HONDA  
The Power of Dreams



INNOTEK  
Innovation Technology



IKO

Canon



Panasonic

BARCO®  
Made to Matter



SANMAR®

GREY'S ANATOMY



Chitose®  
Innovation by your inspiration



ATELIER  
scrubletic.  
POUR LA VIE.



ACV



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# ***THANK YOU***

***SAO MAI TRADING COMPANY LIMITED  
PROFESSIONAL GARMENT MANUFACTURER***



***VietNam:*** LOT CN10 Tan Lien Industrial Park, Tan Lien Commune,  
Vinh Bao District, Hai Phong City, VietNam

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